

Sri Sresti Marketing Solutions
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General rules and regulations for Agency

(This application and further proceeds are reserved for Solar Light Systems only)
(For full set of rules and regulations please contact office)

1. The agent should take agency by depositing Rs.5000/- (non refundable) as processing fee. The agent has to renew every year before the due date by paying Rs.250/- only, failing which the decision of the management / company shall be final. This amount may vary from time to time. Please contact office for further details.
2. The agent should buy at least one solar light kit of his choice either home light system or compound light system @ the corresponding listed price.
3. The agent will enjoy flat commission @8% (eight percent only) on MRP of the product he / she successfully promotes. The other charges like taxes etc are always extra.
4. The agent should never accept any money from the customer or get involved in the monetary transactions with the customer for the products we deal with or the customer is interested. He / she should only help the customers to make a payment into our bank accounts.
5. For any such transaction between customer and agent, the management / company does not hold any liability. The agent owes full responsibility of such misdeeds not concerned with the company.
6. The agent should arrange payment by the customer into the bank account specified by the company only and in no case he / she should physically get in touch with cash and the same transaction should not be from any of his third party members, friends or relatives and if done so can be deemed unfit for any sale / commission / transaction.
7. All the dispatches will be made direct to the customer / agent, to the nearest delivery point covered by the courier company – like Track-on, Franch Express courier, DTDC, Professional, etc. To the extent possible the kits are delivered through the Agent.
8. Any agent can market our products any where they want. If we make any advertisement, we will include the contact details given at the time of accepting the agent application form only. The agent will enjoy the 8% commission for all the direct sales he makes or the sale that comes from his territory for the first year only. If the agent makes any institutional supplies and bulk sales they will be provided with an over riding commission @ 3% only on volume basis after materialization of the relevant payment.

Continued

(Signature of the Agent)

9. In case more than one agent is appointed in the same area the total commission any, if payable by the company, will be taken into pool account and will be distributed as per individual performance.

10. The agent should provide his full address, one photo, working mobile number and another alternative number also. The agent should have access to email and possess any online bank account as the communication and monetary transactions are made electronically.

11. If in any case company finds the agent / agency involved in to unlawful, unethical, anti social etc activities then the company has every right to cancel any agent / agency without showing any proper cause and in such he will not get back any of his paid amount towards accounts etc.

12. Company can appoint more than one agent in the same area if deemed fit and necessary without the consent of the already appointed agent.

13. The agent should not make any tall claims, inflate merits or demerits or any such activity that brings disgrace to the company or make company uncomfortable with. Agent should not deal with other products of the similar kind to make his / her own personal profits. This can be taken as breach of agreement. In this situation all the promotional expenses expended by the company in that area should be repaid by the agent.

14. All disputes are subjected to Vijayawada jurisdiction.

15. In any issue company's decision is final.

16. Subject to Vijayawada court jurisdiction.

17. All terms and conditions prices, models, specifications, commissions etc are subject to change without notice

Read the above general terms and conditions and abide by them in all circumstances and will work in favor of the company and signing the same in my full consciousness without any pressure of any sort from any one.

(Signature of the Agent)